



Entrepreneurship (61)

CONTESTANT NUMBER _____

RATING SHEET – COMPLETE ONE PER CONTESTANT

PRESENTATION SCORE

Judge 1 (100 points) _____

Judge 2 (100 points) _____

Judge 3 (100 points) _____

Total Judges Points _____

Divided by # of judges _____

AVERAGE OF PRESENTATION SCORES _____ (100 maximum)

TOTAL SPECIFICATION SCORE _____ (30 maximum)

TOTAL TECHNICAL SCORE

Judge 1 (180 points) _____

Judge 2 (180 points) _____

Judge 3 (180 points) _____

Total Judges Points _____

Divided by # of judges _____

AVERAGE OF TECHNICAL SCORES _____ (180 maximum)

TOTAL SCORE _____ (310 maximum)

RANK



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Technical Scoring Rubric

Written Business Plan Evaluation	Below Average	Average	Good	Excellent	Points Awarded
Executive summary for business	1-5	6-10	11-15	16-20	
Description of business	1-5	6-10	11-15	16-20	
Vision (objectives) of business	1-5	6-10	11-15	16-20	
Proposed business strategies	1-5	6-10	11-15	16-20	
Product(s) and/or service(s) description	1-5	6-10	11-15	16-20	
Management structure (ownership of business)	1-5	6-10	11-15	16-20	
Market analysis	1-5	6-10	11-15	16-20	
Financial Analysis <i>(S only)</i> Requested loan amount <i>(PS only)</i> Include requested loan amount, income statement, balance sheet, cash flow statement, and other analyses	1-5	6-10	11-15	16-20	
Overall appearance, conciseness and completeness	1-5	6-10	11-15	16-20	
TOTAL TECHNICAL SCORES (180 maximum)					



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Presentation Scoring Rubric

Oral Presentation Evaluation	Below Average	Average	Good	Excellent	Points Awarded
Opening and summary	1-5	6-10	11-15	16-20	
Content of presentation	1-5	6-10	11-15	16-20	
Effectiveness of presentation	1-5	6-10	11-15	16-20	
Supporting Documentation	1-5	6-10	11-15	16-20	
Answers to Judges' questions	1-5	6-10	11-15	16-20	
TOTAL PRESENTATION SCORES (100 points maximum)					

Presentation will be stopped at 10 minutes.

Specification Points

SPECIFICATION POINTS: All points or none are awarded by the proctor per contestant, not per judge.		Points Awarded
Presented one copy of plan with supporting documents at presentation check-in.	10	
Plan uses the correct format for Title Page, Table of Contents and Business Plan according to Style & Reference Manual	10	
Presented keyed and signed Individual Entry Form at presentation check-in	10	
TOTAL SPECIFICATION POINTS (30 points maximum)		



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JUDGE'S COMMENTS

Judge Number _____

Contestant Number _____

COMMENTS: (to be viewed by contestant)

(Judges: please provide positive feedback and areas of improvement in a constructive manner regarding your analysis of his/her competition.)

REASON FOR DISQUALIFICATION: (if applicable)